

Financial Performance vs Budget

Prepared for

Restaurant Example

Report Period

Apr 2019

Prepared

29 Apr '19



PROFIT AND LOSS ANALYSIS

Last 3 Months – (in Thousands)

	Feb '19	Mar '19	Apr '19
Income	£22	£24	£22
Expenses	£2	£2	£2
Cost of Sales	£8	£8	£8
Gross Profit	£13	£15	£13
Gross Profit %	61.10%	64.61%	61.10%
Total Operating Expense	£11	£11	£11
Operating Profit	£11	£13	£11
Net Income	£11	£13	£11

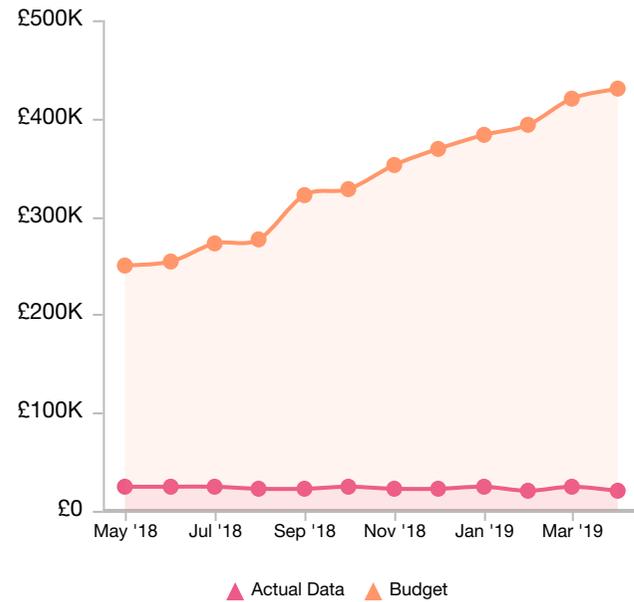
Year vs Last – (in Thousands)

	Mar '19	Mar '20	Period % Variance
Income	£278	£22	▼ -92.26%
Expenses	£27	£2	▼ -91.95%
Cost of Sales	£103	£8	▼ -91.92%
Gross Profit	£175	£13	▼ -92.47%
Gross Profit %	62.79%	61.10%	▼ -2.68%
Total Operating Expense	£130	£11	▼ -91.92%
Operating Profit	£148	£11	▼ -92.57%
Net Income	£148	£11	▼ -92.57%

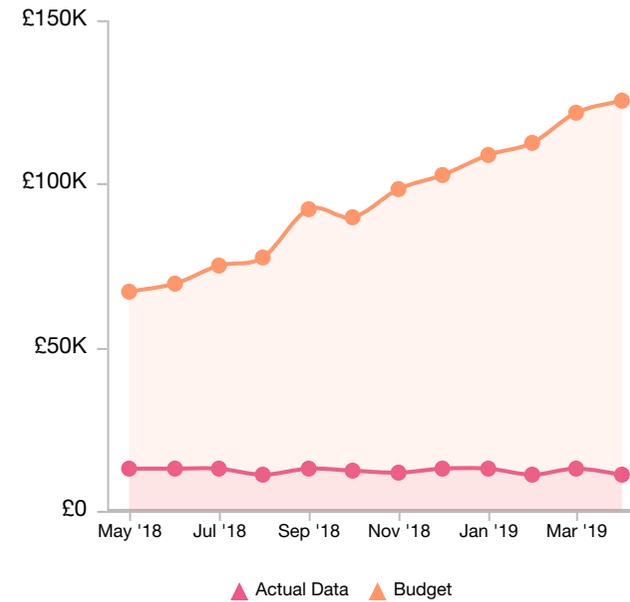
Year vs Budget – (in Thousands)

	31 Mar '20		Column % Variance
	Actual Data	Budget	
Income	£22	£1,483	▼ -98.55%
Expenses	£2	£100	▼ -97.83%
Cost of Sales	£8	£910	▼ -99.08%
Gross Profit	£13	£572	▼ -97.70%
Gross Profit %	61.10%	38.61%	▲ 58.25%
Total Operating Expense	£11	£1,011	▼ -98.96%
Operating Profit	£11	£472	▼ -97.68%
Net Income	£11	£472	▼ -97.68%

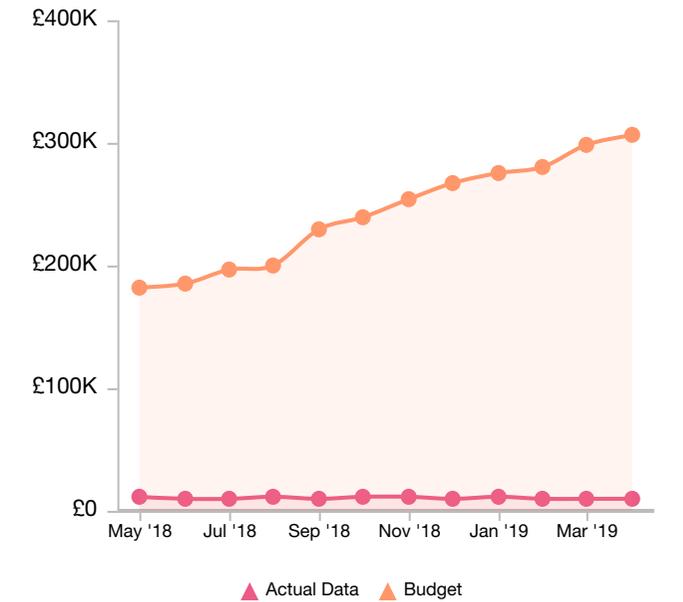
Revenue – Year vs Budget



Operating Profit – Year vs Budget



Operating Expenses – Year vs Budget

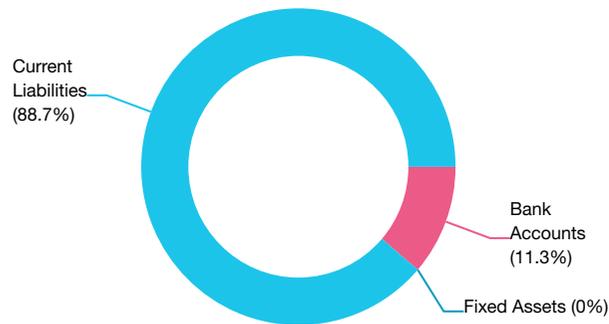


BALANCE SHEET ANALYSIS

Last 3 Months – (in Thousands)

	Feb '19	Mar '19	Apr '19
Bank Accounts	£116	£116	£116
Current Assets	£1,365	£1,393	£1,419
Total Current Assets	£1,481	£1,509	£1,535
Non Current Assets	£0	£0	£0
Fixed Assets	£0	£0	£0
Total Assets	£1,481	£1,509	£1,535
Current Liabilities	£882	£898	£913
Non Current Liabilities	£0	£0	£0
Total Liabilities	£882	£898	£913

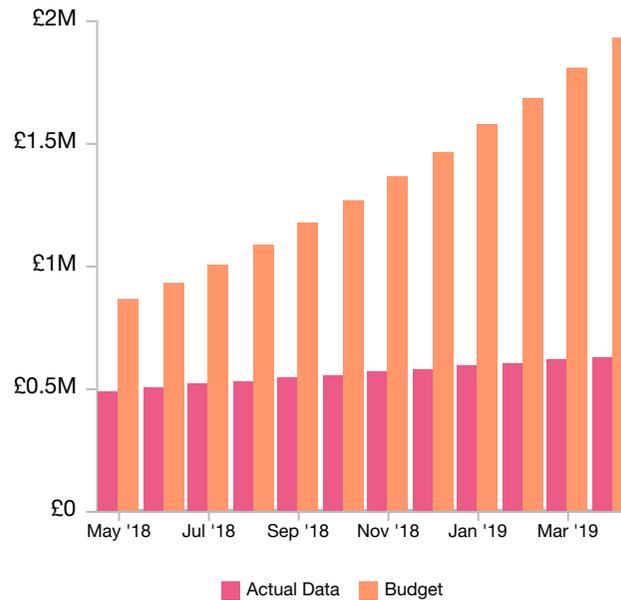
Balance Sheet Components



Year vs Last – (in Thousands)

	Mar '19	Mar '20	Period % Variance
Bank Accounts	£116	£116	0.00%
Current Assets	£1,393	£1,419	▲ 1.85%
Total Current Assets	£1,509	£1,535	▲ 1.71%
Non Current Assets	£0	£0	-
Current Liabilities	£898	£913	▲ 1.65%
Total Assets	£1,509	£1,535	▲ 1.71%
Fixed Assets	£0	£0	-
Non Current Liabilities	£0	£0	-
Total Liabilities	£898	£913	▲ 1.65%

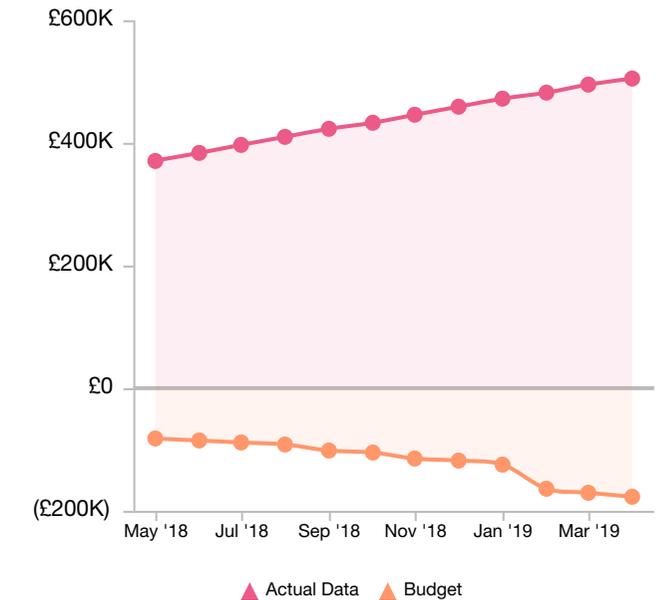
Equity vs Budget – Last 12 Months



Financial Year vs Budget – (in Thousands)

	31 Mar '20		
	Actual Data	Budget	Column % Variance
Bank Accounts	£116	£2,285	▼ -94.93%
Current Assets	£1,419	(£10)	▲ 14,287.49%
Non Current Assets	£0	£0	-
Fixed Assets	£0	£10	▼ -100.00%
Total Assets	£1,535	£2,285	▼ -32.85%
Current Liabilities	£913	£0	▲ 70,198,177,692,30%
Non Current Liabilities	£0	£0	-

Liquidity vs Budget – Last 12 Months

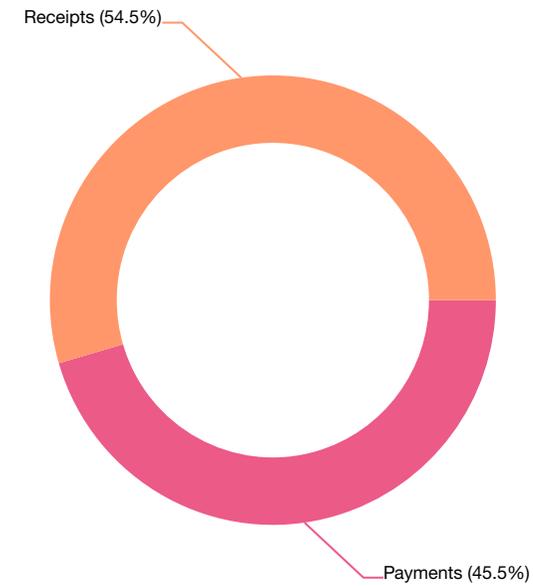


CASH PROFILE

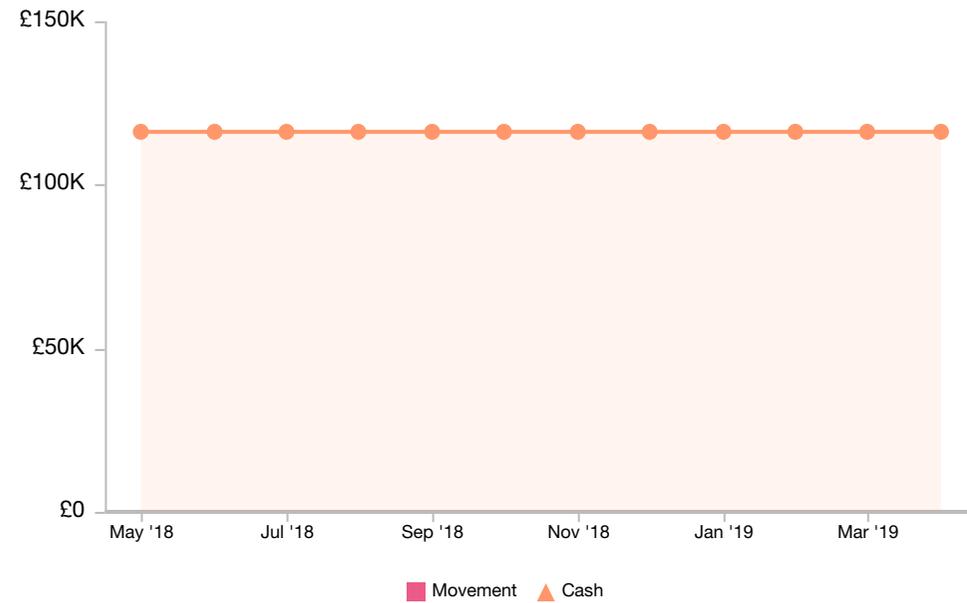
Cashflow Forecast – Year to Date

	30 Apr '19	31 Jul '19	31 Oct '19	31 Jan '20	Total
Payments	£1,102,250	£1,058,576	£163,188	£0	£2,324,015
Receipts	£1,515,243	£1,346,164	£67,388	£0	£2,928,795
Net Cashflow	£412,993	£287,587	(£95,799)	£0	£604,781

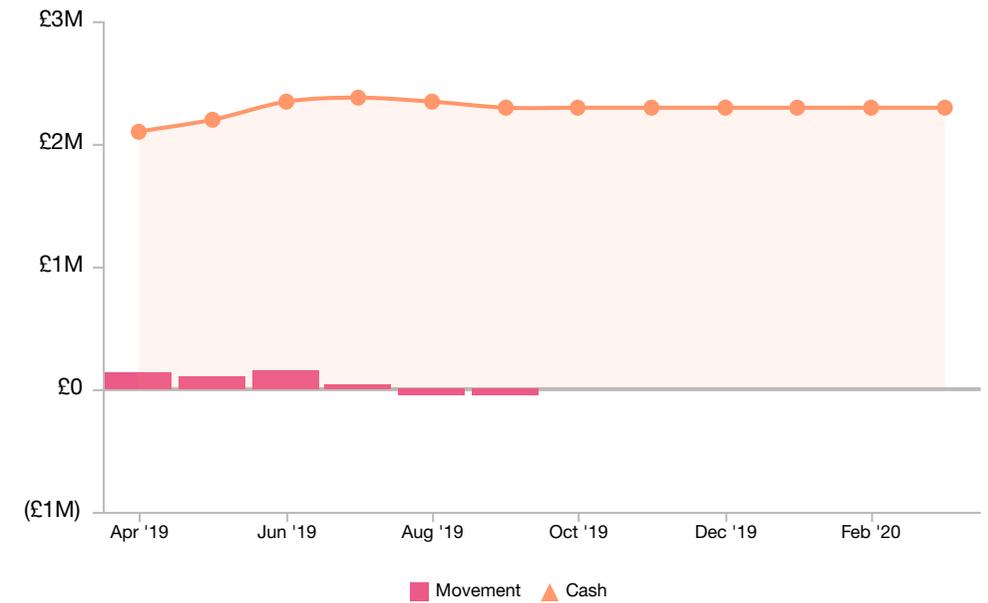
Payments vs Receipts – 12 Month Forecast



Cash Position

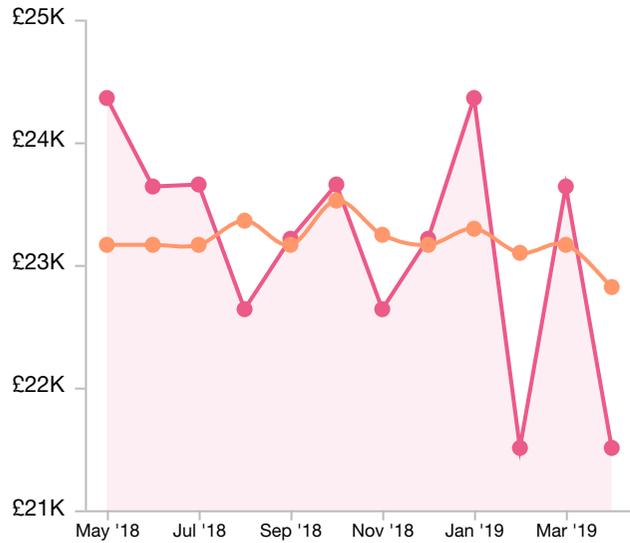


Cash Forecast



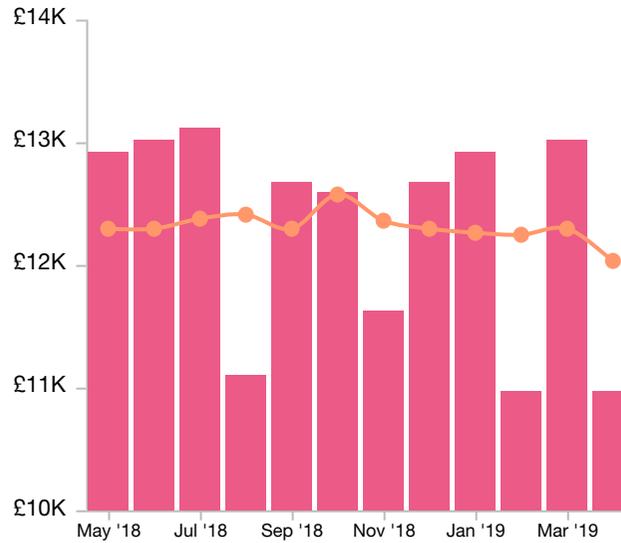
TRENDS AND FORECAST

Revenue – Trend



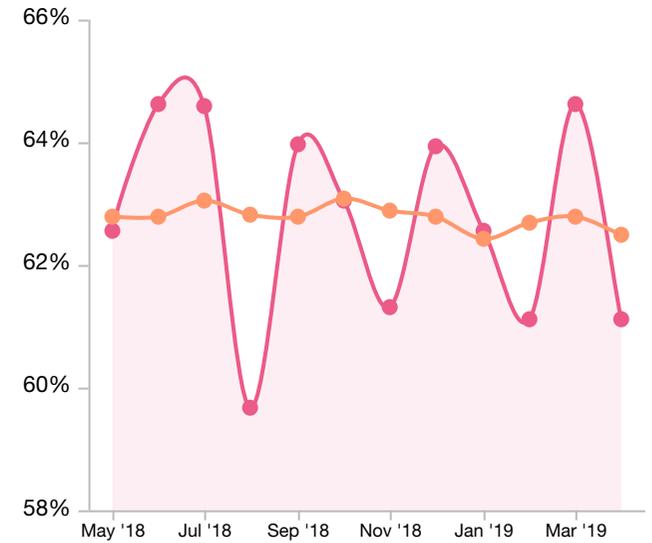
▲ Income ● Trend

Operating Profit – Trend



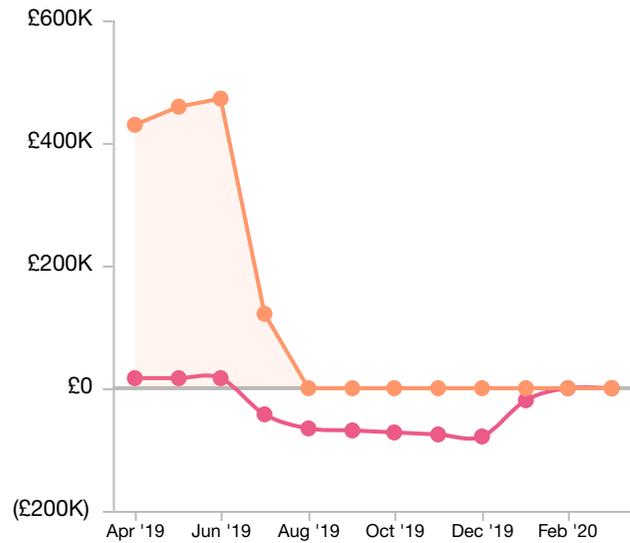
■ Operating Profit ● Trend

Gross Profit – Trend



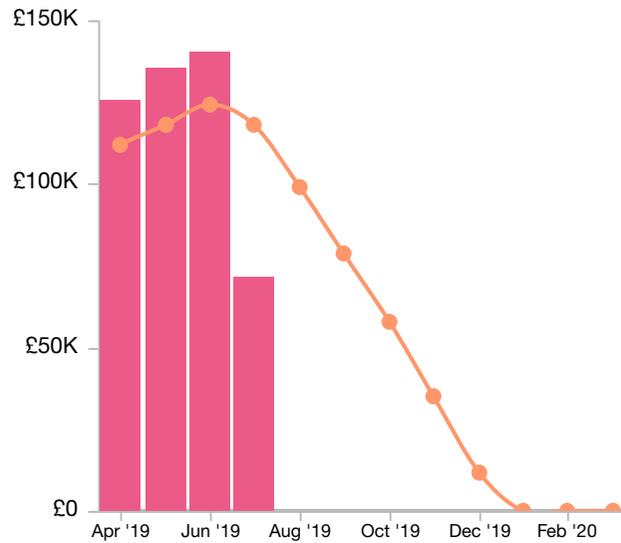
▲ Gross Profit % ● Trend

Revenue Forecast – Trend



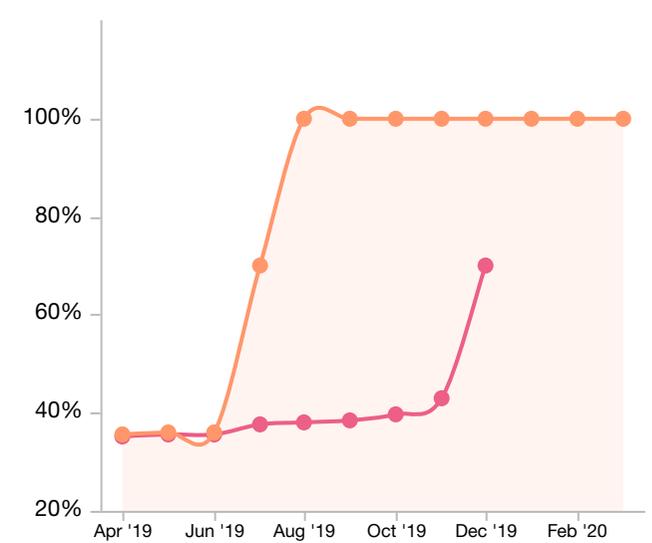
● Trend ▲ Income

Operating Profit Forecast – Trend



■ Operating Profit ● Trend

Gross Profit Forecast – Trend



● Trend ▲ Gross Profit %